



CORPORATE PROFILE



WHO ARE WE?

Tholmann DMCC is a Shipping and Logistics company founded in United Arab Emirates by Tolga Poyraz.

We help businesses connect with their suppliers and clients alike, by providing smooth and efficient services whether it is a small freight or a project.

With our industry know-how and strong network, we keep supply chains flowing smoothly and efficiently by providing the best solutions to navigate complex supply chains, avoid disruptions and volatility through meticulous planning.

Well Experienced

Well Connected

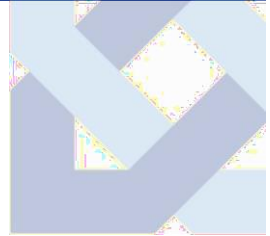
Reliable

Ethical

Passionate



CORE ELEMENTS



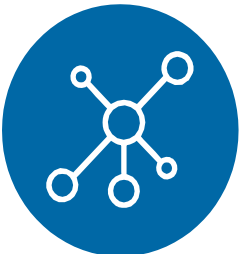
PHILOSOPHY:

- ▶ Local roots combined with international network and know-how
- ▶ Highly qualified people
- ▶ Understanding of all stakeholders, their culture and the local customs



CREATE TAILOR-MADE SOLUTIONS:

- ▶ Understand clients interest
- ▶ Building a team based on the individual needs of the client
- ▶ Close & transparent communication
- ▶ Continues communication until the seeing the actual results



SELECTED NETWORK:

- ▶ Numerous contacts and long time partnerships with industry leaders
- ▶ Partnerships with selected global consultancy houses

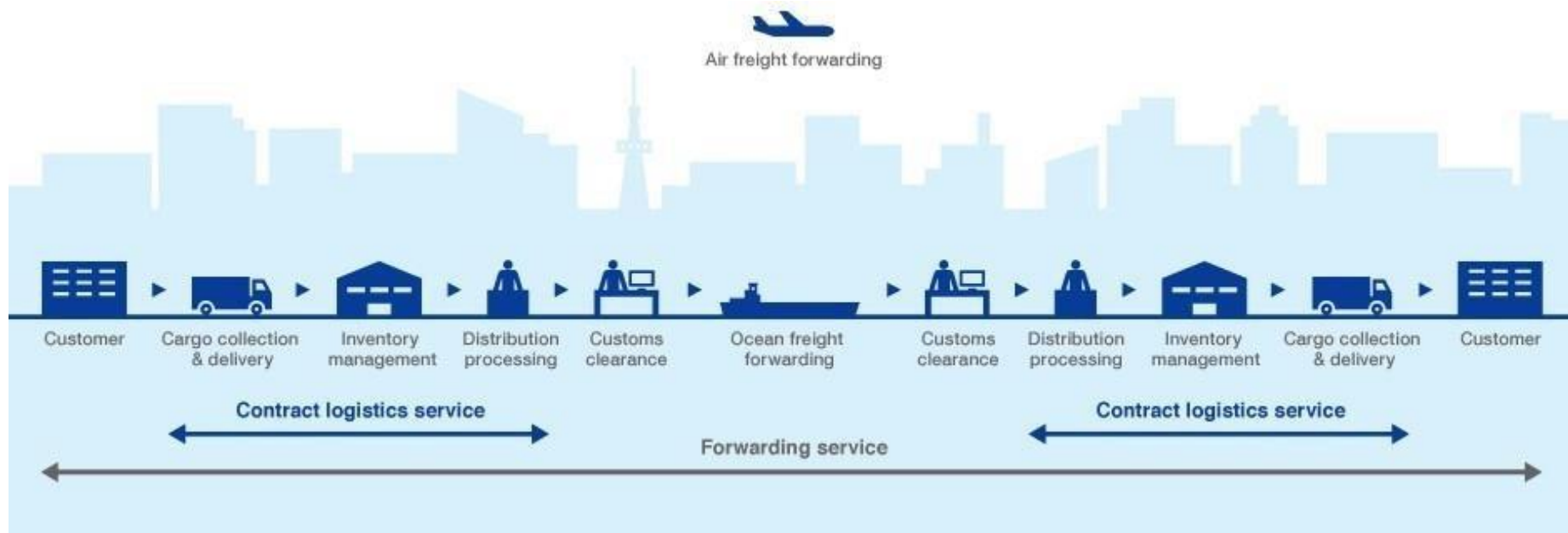


EXCELLENT MARKET KNOW-HOW

- ▶ More than 20 years experience
- ▶ Understanding in shipping, road, rail and terminals – full supply chain
- ▶ Close contact to the specific market leaders & local partners
- ▶ Continuous aim of improvement & learning

WHAT WE DO?

The Complete Journey - Total Supply Chains



OUR SERVICES

Whether by Air, Sea or Land, we provide the full range of freight forwarding and logistics services, specialized in Oil & Gas sector in Middle East.

- <
Freight Services
>
- <
Project Logistics
>
- <
Logistics Consultancy
>



FREIGHT SERVICES

For timely and effective delivery, choose from a range of our freight shipping options from land, to ocean and air freight services.

Our expertise and experience coupled with long-standing relationships with leading carriers ensure that our clients benefit from cost-efficient, flexible and highly reliable shipping solutions.

Based on our agreements with many of the world's leading carriers, Tholmann covers key trades lanes worldwide which enable us to offer the best deals for your cargoes.



- Bulk and BB as either full and/or part-cargoes

- Consolidation of Bulk | BB | Project Cargoes

- FCL | LCL

- Multi-modal Transport

- Heavy Lift and OOG Cargoes

PROJECT LOGISTICS

With years of experience, we understand the complexities of heavy-lift and oversized transportation. Our team of special transport specialists, engineers and project managers, think of the best approach to overcome the challenges.

We work on each project with safety at the top of our priorities. Our dedicated team will go above and beyond to exceed your expectation.

- ▶ Tailor-made solutions based on cargo requirements
- ▶ Comprehensive network of carefully selected and reliable partners



Handling of Over-Weight and Over Size cargoes

Costing and Feasibility Studies

Transport Engineering

Procurement and Supply Services

Specialized Project Management

LOGISTICS CONSULTANCY

THOLMANN offers variety of consultancy services for Shipping and Logistics.

Our deep expertise across shipping, logistics and digitally enabled mobility ensures that your organization keeps people—and the things people depend on—moving more efficiently than ever. Our consultants have helped quite a few of companies around the world to solve their complex problems and seized leadership positions.

With well-proofed consultants we have, each of our services are unique and guarantees result.



- Feasibility Studies

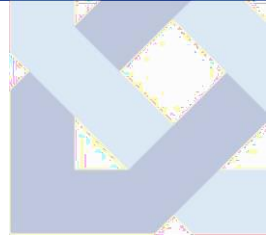
- Business Development

- Logistics Planning and Optimization

- Tender Management

- Operational Excellence

ADDITIONAL SERVICES



Pre Shipment Services

- ▶ Expediting
- ▶ 3rd Party Inspection
- ▶ Consolidation
- ▶ Ancillary Packaging
- ▶ Cross Loading
- ▶ Stuffing and Lashing

Document Services

- ▶ Contract Preparation
- ▶ Document Legalization
- ▶ Translation
- ▶ L/E Doc Processing
- ▶ CIPL Preparation

Customs Services

- ▶ Manifest Declarations
- ▶ Customs Inspections
- ▶ L/E Clearance
- ▶ L/E Follow up

V/A Services

- ▶ Route Surveys
- ▶ Equipment Supply
- ▶ Method Statements
- ▶ Cargo Surveys
- ▶ Stowage Planning

QHSE

Tholmann Shipping and Transport is ISO 9001:2015 certified.

All our offices and employees are actively involved in our Risk Management Plan and our HSE plan. Tholmann has a very strong commitment to Health, Safety, and Environment (HSE).

Our goals in HSE are simply stated – no accidents, no harm to people, no harm to cargo and no damage to the environment.

We demand the same from our agents and subcontractors in the achievement of these goals.



QHSE

Tholmann has an Integrated Management System in place that provides systematic structure in comprehensive documentation to ensure efficiency and quality standards are maintained in all aspects of our operations.

Performing with the highest quality standards is a core philosophy for Tholmann. Our quality control procedures ensure control of all aspects of the project from beginning to end. Audits and inspections are regularly conducted and reviewed to ensure that the client has received the highest service available when working with Tholmann



INNOVATION

Use of innovative and suitable equipment



CARGO HANDLING

Fast and Safe Cargo-handling



LOCAL INTEGRATION

Following all local laws and regulations



TRANSFER & LOCAL CONTENT

Training and knowledge transfer to local partner & employees based on highest standards

OUR EXPERIENCE

Selected experience for Shipping and Project Logistics

| CLIENT | END USER | CARGO DESCRIPTION | VOLUME (FRT) | | | | |
|--|------------------------------|---|--------------|----|----|----|-------|
| | | | | PH | CC | TR | OTHER |
| Panalpina World Transport | Al Ghalib | RIG and Components | 4,337.00 | ✓ | ✓ | ✓ | ✓ |
| DSV | Basrah Gas Company | Project Cargo incl. H/L & OOG | 327,000.00 | ✓ | ✓ | ✓ | ✓ |
| Bertling | Basrah Gas Company | Projectcargo | 4,108.00 | ✓ | | | ✓ |
| Samsung | ENI | Structurals, GRE Pipes & Project Cargo | 7,404.00 | ✓ | | | |
| China Petroleum Engineering & Construction Corporation | ExxonMobil Iraq | Gas Turbine & Other Equipments for Electric Power Plant | 13,000.00 | ✓ | ✓ | ✓ | |
| Sumitomo | Lukoil Mid-East | Casings | 7,534.00 | ✓ | | ✓ | |
| TMK | Lukoil Mid-East | Pipes | 2,371.00 | ✓ | | | ✓ |
| STXHeavy Industries | Ministry of Electricity | Equipments for Power Plant | 31,500.00 | ✓ | ✓ | ✓ | ✓ |
| PetroChina International Iraq FZE Branch | Missan Oil Company | Pipes & Oilfield Equipments | 21,500.00 | ✓ | ✓ | ✓ | ✓ |
| Kuwait Energy Iraq Limited | South Oil Company | Special Drift | 19,500.00 | ✓ | ✓ | ✓ | ✓ |
| SICIM/SAIMA/SAIPEM | South Oil Company | Project Equipments | 11,000.00 | ✓ | ✓ | ✓ | ✓ |
| Essar | Petrojet/Basrah Gas | Pipes | 13,475.00 | ✓ | | | |
| Jindal Saw Ltd / Techno Engineering | South Oil Company | Pipes | 118,000.00 | ✓ | ✓ | ✓ | ✓ |
| Halliburton | South Oil Company | Prefabs | 4,920.00 | ✓ | | | |
| Saipem SPA | State Company of Fertilizers | Chemical Substances | 15,500.00 | ✓ | ✓ | ✓ | ✓ |
| DHL | Nabors | RIG & Components | 3,757.00 | ✓ | | | |



THOLMANN
SHIPPING & LOGISTICS

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Thank you !

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