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## COMPANY MISSION AND VISION

#### MISSION

Deliver a positive reliable experience to each one of our clients.

We aim to provide both our private and public sector clients with the full suite of consulting services



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Offer exceptional value in the marketplace.



Accelerate client's growth and set a professional stand through the business solutions we provide.

#### VISION

- ✓ Our vision is to be an indispensable partner to our clients by helping them build and maximize sustainable competitive advantages.
- ✓ In addition to our expertly crafted and reliably delivered business solutions, our clients can rest assured that every interaction will be driven by integrity and respect, the fundamental principles of our business.



# Tholmann DMCC is a Shipping and Logistics company founded in Dubai, UAE.

- ✓ We help businesses connect with their suppliers and clients alike, by providing smooth and efficient services whether it is a small freight or a project.
- ✓ With our industry knowledge and strong network, we keep supply chains flowing smoothly and efficiently by providing the best solutions to navigate complex supply chains, avoid disruptions and volatility through meticulous planning.





### CORE ELEMENTS



#### **PHILOSOPHY**

- Local roots combined with international network and know-how.
- Highly qualified people.
- Understanding of all stakeholders, their culture and the local customs.



#### SELECTED NETWORK

- Numerous contacts and longtime partnerships with industry leaders.
- Partnerships with selected global consultancy houses.



# TAILOR-MADE SOLUTIONS

- Understand client's interest.
- Building a team based on the individual needs of the client.
- Close & transparent communication.
- Continues communication until the seeing the actual results.

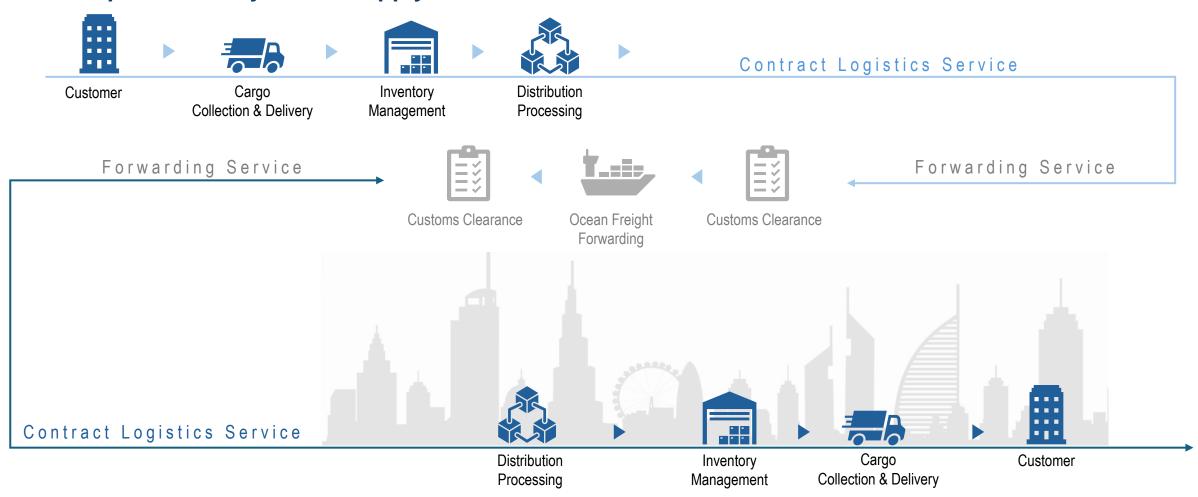


# EXCELLENT MARKET KNOW-HOW

- More than 20 years combined experience.
- Understanding in shipping, road, rail and terminals – full supply chain.
- Close contact to the specific market leaders & local partners.
- Continuous aim of improvement & learning.



### **The Complete Journey - Total Supply Chains**





# **OUR ASSOCIATIONS & RECOGNITIONS**



ISO 9001:2015



























THOLMANN DMCC (DUBAI) is compliant with the Dangerous Goods certification requirements and approved by GCAA as per the current Civil Aviation Regulations (CARs), Part VI.

Being associated with global counterparts, Tholmann is proud to offer competitive rates with tailor-made services.



Whether by Air, Sea or Land, we provide full range of freight forwarding and logistics services in the Middle East & Across the Globe.



All Freight Services



**Project Logistics** 



Logistics Consultancy



Value Added Services

### Industry vertical specialists in

- General Cargo
- Projects
- Perishables
- > Pharma
- > FMCG
- Automobile
- Retail & Fashion
- Machinery & Spare Parts
- Dangerous Goods
- Couriers & Parcels
- Many More





## SPECIAL SERVICES FOR DG HANDLING

**Qualified DG staff** provides Specialized handling shipping services for Dangerous Goods / Hazardous Materials fulfilling customer's need to deliver the shipment safely.

### **Area of Expertise**

- > DG Packing & DG Declaration
- Courier Service (Export & Import)
- Air, Ocean, Land Freight (Export & Import)
- Consolidated Movements to GCC
- Automobile
- > ISO Tanks
- Local Transportation
- DG Storage
- ➤ Temperature Controlled Storage











## SEA FREIGHT CAPABILITIES

#### Ocean Freight – Key Facts



Services

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Strength

- OFR-Export & Import
- Sea Air
- Customs Clearance
- Controlling authority approvals (Inspections)
- Re-export services
- Cross-docking
- Cross trade shipments
- Capacity of handling critical & Multi modal shipments.
- Strategically located to cater SEA/AIR
- Timeline for cargo availability with in 18 hours from the container discharge at port
- 24 hours x 365 days operations
- Specialized Ocean Operation Personnel
- Door to Door Options.
- Charters & part-charters
- Containerized Cargo, Special Equipment, Break Bulk, Roll-on, Roll-off.
- Preferential rate agreements in place with all major Shipping Lines.
- Dangerous Goods/IMCO Certified Operations.
- Strong relationships with local Customs and Port Authorities.
- Insurance –available upon request



# AIR FREIGHT CAPABILITIES

### Air Freight – Key Facts



- Simplifying complexity for Air Freight customers while maintaining the highest standards for transportation. A team of highly experienced experts ensures your freight moves quickly and smoothly, supported by a state-of-the-art customer track and trace system.
- Robust Transport Management System, visibility from the time the shipment is booked at the origin station.
- Special contract rates with major global / regional carriers on key inbound/outbound AFR.
- Key partnership with ground handling agents DNATA and Emirates Sky Cargo.
- Pre-arrival clearance of shipments.
- 24x7 Operations at all locations to ensure cargo handling throughout the clock.
- Dedicated fleet of trucks to manage scheduled as well as special deliveries.



- Effective claim handling.
- One point of contact.
- Competitive pricing.
- Flexible and customized services.
- Standardized connections and fixed schedule.
- Consistent service quality.



# ADDITIONAL SERVICES



# Pre-Shipment Services

- Expediting
- 3rd Party Inspection
- Consolidation
- Ancillary Packaging
- Cross Loading
- Stuffing and Lashing



#### **Document Services**

- Contract Preparation
- Document Legalization
- > Translation
- ➤ L/E Doc Processing
- > CIPL Preparation



#### **Customs Services**

- Manifest Declarations
- Customs Inspections
- ➤ L/E Clearance
- ➤ L/E Follow up



# Value Added Services

- Route Surveys
- Equipment Supply
- Method Statements
- Cargo Surveys
- > Storage Planning



## CUSTOMS SERVICES

### **Customs Capabilities**

Our core service is customs clearance services; however, we also offer a broad range of value-added services to ensure uniform, consistent & compliant trade activities, supporting your company in avoiding delays, fines & penalties.









#### **Customs Brokerage**

Clearance services for import and export movements



#### Value added services

Expertise in special governmental approvals



#### Reporting

Visibility and document repository through our ERP

#### **Brokerage Services**

- Inhouse customs brokers at sea-/airport.
- Duty exemption process
- Dedicated ED. connection with customs
- Pre-Alert & Pre-Clearance facilitation
- Green Light Process

#### Value Added Services

- · Customs registration
- Pre arrival check for special approvals
- Facilitation of FANR, ESMA, TRA,IDB process
- Temporary import handling & ATA Carnet

#### Minimum Requirements

- Electronic copy of invoice & packing list
- HS code and country of origin
- Stamp and signature
- Customs importer code

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# IMPORTER OF RECORDS

### **Importer of Records**

What does it mean to me as a Customer?



- ➤ IOR is set up to facilitate for companies to do business in the Jebel Ali freezone without being registered here.
- ▶ IOR is a common practice within the Freezone a forwarder/ 3 PL provider can act as an IOR for a customer from a Dubai Customs perspective the forwarder takes over the responsibility/liability of making sure that goods imported into the freezone also are exported correctly, either into the local market or re exported out of Dubai.

#### Who owns the goods then?

Customer or Forwarder

- ➤ The customer always owns the goods, and this is an integral part of the contract between the forwarder and the customer and needs to be clearly stated.
- ➤ This contract is also shared with Dubai Customs to show that we as a forwarder only acts as an Importer on paper and don't act as a trading company for which we have no license.

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### Tholmann Shipping and Transport is ISO 9001:2015 certified.

- ✓ All our offices and employees are actively involved in our Risk Management Plan and our HSE plan. Tholmann has a very strong commitment to Health, Safety, and Environment (HSE).
- ✓ Our goals in HSE are simply stated no accidents, no harm to people, no harm to cargo and no damage to the environment. We demand the same from our agents and subcontractors in the achievement of these goals.
- ✓ Tholmann has an Integrated Management System in place that provides systematic structure in comprehensive documentation to ensure efficiency and quality standards are maintained in all aspects of our operations.
- ✓ Performing with the highest quality standards is a core philosophy for Tholmann. Our quality control procedures ensure control of all aspects of the project from beginning to end. Audits and inspections are regularly conducted and reviewed to ensure that the client has received the highest service available when working with Tholmann.



#### **INNOVATION**

Use of innovative and suitable equipment



#### **CARGO HANDLING**

Fast and Safe Cargo-handling



#### **LOCAL INTEGRATION**

Following all local laws and regulations



### TRANSFER & LOCAL CONTENT

Training and knowledge transfer to local partner & employees based on highest standards



- ✓ More than 20 years combined experience in all aspects of Global Logistics.
- ✓ Hands on knowledge in many overseas locations including the Middle East, a strong presence in Saudi Arabia, Iraq and Turkey.
- ✓ Tholmann DMCC is the perfect logistics partner, offering integrated logistics solutions by air, sea and in land around the clock, around the globe.
- ✓ Our commitment is service excellence.
- ✓ We listen carefully to your very own logistical requirements and tailor a package to suit.
- ✓ Innovation and adaptability drive us to seek out reliable, swifter and cost-effective options using our industry knowledge and flexibility, bringing to you the highest standard of service at competitive pricing.



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